

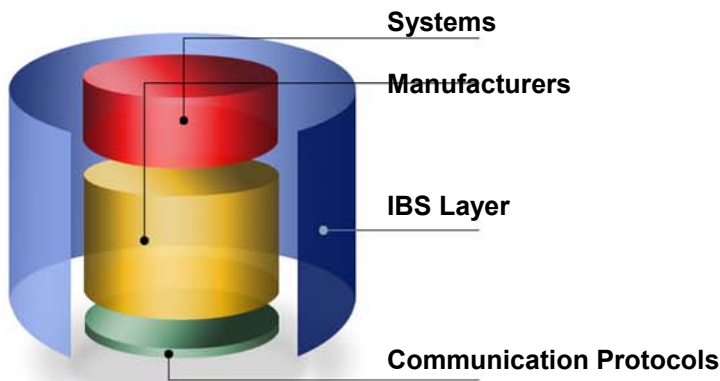


IT'S TIME TO MAKE YOUR BUILDING SMARTER

IBS is truly dedicated to providing comprehensive world-class services to all our valued customers and partners! This overview of Client Services offerings will provide a framework for how we can effectively work together.

INTEGRATION DIAGRAM

IBS provides a flexible integration framework for reducing the time required to create custom integrations.



Our Mission

We promptly and knowledgeably deliver quality customer service. We are empowered employees who use advanced tools and processes. We base our conduct on trust, efficiency and camaraderie in an environment that embraces continuous learning and knowledge exchange.



INTEGRATION DIAGRAM

IBS provides prepackaged integrations to leading systems, protocols and manufacturers:

Our Vision

Our vision is to be the Client Services Organization that everyone wants to work for and that clients use our services for the value that we add to the solution.

Our company adds value by building your trust in our relationship. We follow through and do what we say we will do. We're upfront and honest in setting expectations by communicating regularly and openly. We believe in building camaraderie within our organization as well as with our customers. And most importantly, you can hold us accountable for any commitments that we make to you.

Our Goal

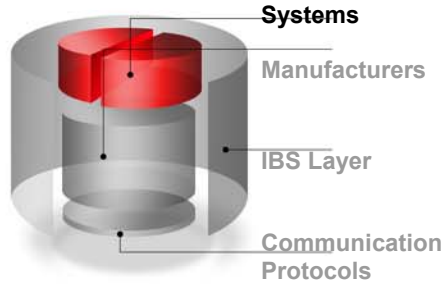
Our goal is 100 percent customer satisfaction! As a way to achieve this primary objective, IBS Client Services continuously monitors customers for direct feedback on every aspect of our work; then we modify what we are doing accordingly.



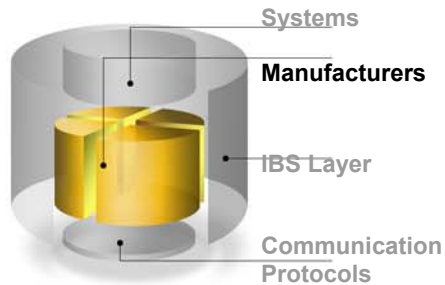
Integrated Building Solutions, Inc.
12919 Alcosta Blvd., Suite 10
San Ramon, CA 94583

Phone: 925.244.1900
Fax: 925.397.3020
Email: contact@ibs-cal.com

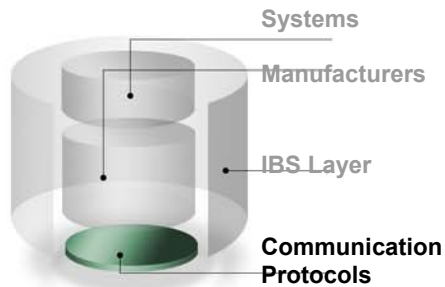
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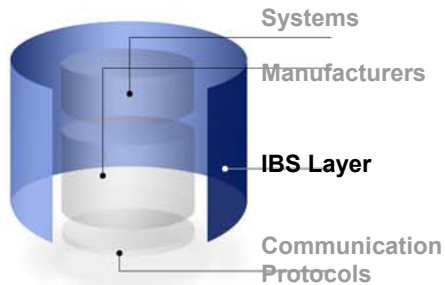
HVAC, Lighting,
Electrical Metering,
UPS,
Backup Generators
and Building Security.



ABB,
A-B, Belimo, Data Air,
Douglas Lighting Controls,
GE TLC, Honeywell,
Johnson Controls,
ICP-DAS, PML,
Square D, Schlumberger



Lonworks, Bacnet,
Modbus, SNMP, OPC and
numerous Legacy systems
as well as custom
protocol programming



IBS application
has been designed from
the ground up using Web
services-based architecture.

This enables IBS software to be easily integrated with many communication protocols, systems and devices.